

# Fourth Quarter and Full-Year 2022 Financial Results and Corporate Update

**FEBRUARY 28, 2023** 

#### Agenda

**Introduction** | Sanj K. Patel, Chief Executive Officer **ARCALYST® Commercial Execution** | Ross Moat, Chief Commercial Officer Fourth Quarter and Full-Year 2022 Financial Results | Mark Ragosa, Chief Financial Officer Closing Remarks | Sanj K. Patel, Chief Executive Officer **Q&A Session** 



#### **Forward Looking Statements**

This presentation (together with any other statements or information that we may make in connection herewith) contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 with respect to Kiniksa Pharmaceuticals, Ltd. (and its consolidated subsidiaries, collectively, unless context otherwise requires, "Kiniksa," "we," "us" or "our"). In some cases, you can identify forward looking statements by terms such as "may," "will," "should," "expect," "plan," "anticipate," "could," "intend," "goal," "design," "target," "project," "contemplate," "believe," "estimate," "predict," "potential," "strategy," or "continue" or the negative of these terms or other similar expressions, although not all forward-looking statements contain these identifying words. All statements contained in this presentation that do not relate to matters of historical fact should be considered forward-looking statements, including without limitation, statements regarding our strategy; potential value drivers; potential indications; potential market opportunities and competitive position; ongoing, planned and potential clinical trials and other studies; timing and potential impact of clinical data; regulatory and other submissions, applications and approvals; commercial strategy and commercial activities; expected run rate for our cash, cash equivalents and short-term investments; expected funding of our operating plan; financial guidance; third-party collaborations and licensing; and capital allocation.

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These and the important factors discussed in our filings with the U.S. Securities and Exchange Commission, including under the caption "Risk Factors" contained therein could cause actual results to differ materially from those indicated by the forward-looking statements made in this presentation. These forward-looking statements reflect various assumptions of Kiniksa's management that may or may not prove to be correct. No forward-looking statement is a guarantee of future results, performance, or achievements, and one should avoid placing undue reliance on such statements. Except as otherwise indicated, this presentation speaks as of the date of this presentation. We undertake no obligation to update any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law.

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## Introduction

Sanj K. Patel
Chief Executive Officer

#### **Building Blocks for Value Creation in 2023 and Beyond**

Kiniksa is an
Emerging Leader in
the Development of
Immune-Modulating
Therapies

#### Cardiovascular Franchise

(ARCALYST/ Mavrilimumab)

Autoimmune Franchise (KPL-404)

# Commercial Asset Delivering Steady, Sequential Growth Today

- Expected ARCALYST net product revenue of \$190-\$205M in 2023
- Significant additional upside remains with only 5% penetration of target recurrent pericarditis population as of Q422

### Pipeline Delivering for the Future

- KPL-404 is a potentially best-inclass asset; now in multipleascending-dose Phase 2 study
- Pursuing collaborative study agreements for mavrilimumab in rare cardiovascular diseases

## Strong Financial Position to Support Growth

- \$190.6M Q422 cash position
- Cash runway into at least 2025 supported by profitable ARCALYST collaboration, non-dilutive capital from out-licensing transactions, and financial discipline

## Innovative Business Development Execution to Optimize Portfolio

- Established track record of executing strategic transactions
- Targeting differentiated science synergistic with existing infrastructure



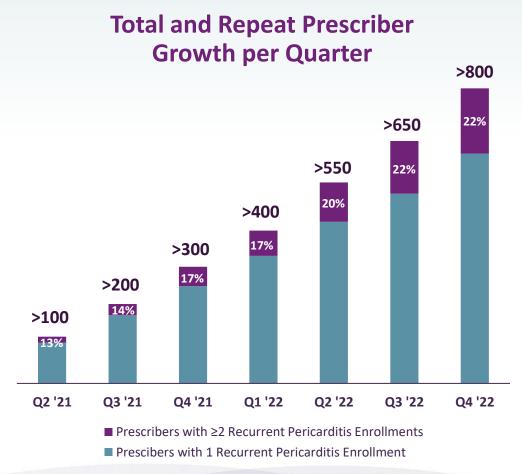


## **ARCALYST Commercial Execution**

Ross Moat
Chief Commercial Officer

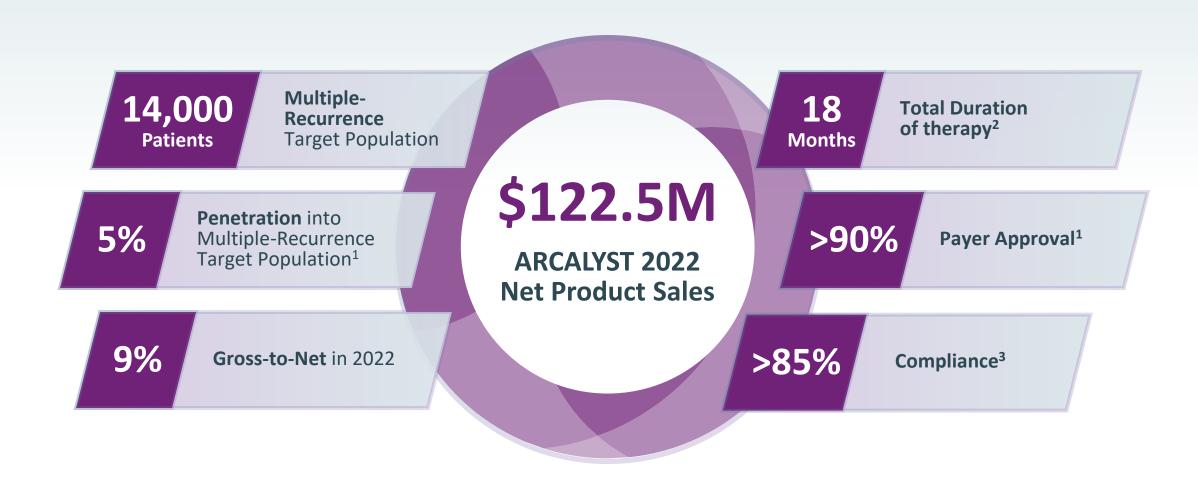
#### Robust Commercial Execution Resulted in Strong 2022 Revenue Growth







#### **ARCALYST Commercial Growth in 2022: By The Numbers**



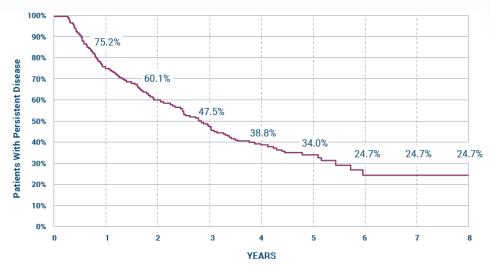


# ARCALYST Average Total Duration of Therapy as of Q4 2022 ~18 Months, Accounting for Patient Restarts

Advancing the treatment paradigm to treat continuously throughout disease duration, ensuring adequate disease control and preventing recurrences

Average *Initial* Average **Total Duration** of **Duration of** Therapy Therapy\* ~45% 12 Months 18 Months Of Patients **Restart Therapy Following Initial** Discontinuation (Typically within \*After accounting for ~8 weeks) patient restarts

## 60% of Patients with Multiple Recurrences Suffer at 2 Years, and 34% Continue to Experience Flares at 5 Years<sup>1</sup>



Data from Optum Health Care Solutions, Inc., collected from January 1, 2007, through March 31, 2017, were analyzed for this observational study (N=375 patients with ≥2 recurrences of RP).



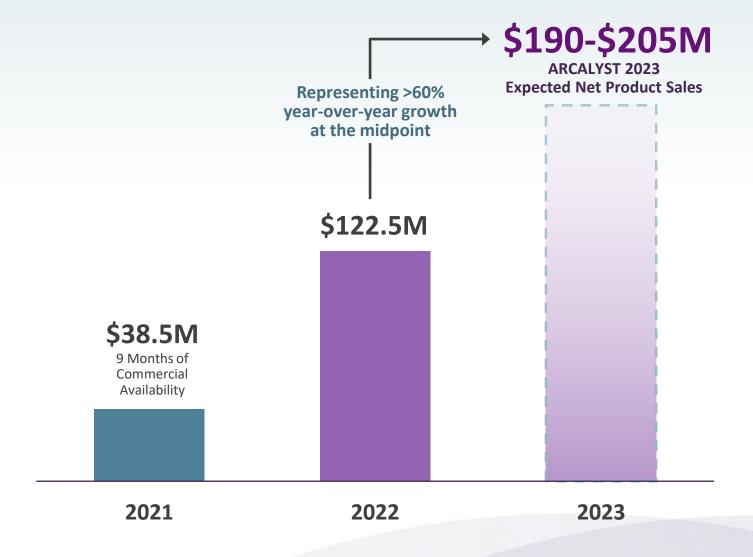
#### **Expanding Breadth & Depth of ARCALYST Use for Recurrent Pericarditis**





#### **2023 ARCALYST Net Product Sales Guidance**

Significant growth expected through continued execution







# Fourth Quarter and Full-Year 2022 Financials

Mark Ragosa Chief Financial Officer

#### Fourth Quarter and Full-Year 2022 Financial Results

	Three Months Ended December 31,		Year Ended December 31,	
Income Statement	2022	2021	2022	2021
Product Revenue	\$39.9M	\$18.7M	\$122.5M	\$38.5M
License and Collaboration Revenue	\$21.9M	\$0.0M	\$97.7M	\$0.0M
Total Revenue	\$61.9M	\$18.7M	\$220.2M	\$38.5M
Cost of Goods Sold	\$6.7M	\$3.9M	\$22.9M	\$9.1M
Collaboration Expenses	\$7.5M	\$0.8M	\$24.1M	\$0.8M
Research and Development	\$14.4M	\$27.4M	\$65.5M	\$99.3M
Selling, General and Administrative	\$27.2M	\$22.7M	\$98.0M	\$85.9M
Total Operating Expenses	\$55.8M	\$54.9M	\$210.4M	\$195.2M
Income Tax Benefit (Provision)	\$(2.4M)	(\$0.3M)	\$172.3M	(\$1.4M)
Net Income (Loss)	\$4.5M	\$(36.3M)	\$183.4M	(\$157.9M)

Balance Sheet	December 31, 2022	December 31, 2021
Cash, Cash Equivalents and Short-term Investments	\$190.6M	\$182.2M

#### Cash reserves expected to fund operations into at least 2025





## **Closing Remarks**

Sanj K. Patel Chief Executive Officer



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